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New Delhi- 110003

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No.: [No.STEEL/LAM COKE/PC/15-16/2015/0](#)

DT. 22nd July, 2015

**NOTICE INVITING Expression of Interest (EOI) for SALE of LAM
COKE MANUFACTURED BY NEELACHAL ISPAT NIGAM LIMITED**

MMTC Limited (MMTC), a Govt. of India Enterprise, having its Corporate Office at Core-1, Scope Complex, Lodhi Road, New Delhi-110 003 invites “**Expression of Interest’ (EOI)** from reputed Firms/Organizations/Agencies(**Customers**) for sale of LAM COKE manufactured by **Neelachal Ispat Nigam Limited (NINL)**, a 1.1 Million MT integrated Iron & Steel Plant set up by MMTC Ltd in joint venture with Govt. of Odisha at Kalinga Nagar, Duburi, Dist-Jajpur, Odisha, for a period of **one year** as per details and terms & conditions given hereunder:

ESTABLISHMENT OF MOU :

Interested **customer/s** found suitable will be required to sign MOU with **MMTC** for sale of a mutually agreed upon quantity as per Quantity Offered in this Notice of Lam Coke for a period of one year with option to extend the same further.

SECURITY DEPOSIT(SD) :

Customers entering into the MOU shall be required to **Deposit Rs. 5,00,000 with MMTC as Security** in shape of CASH or BG in the MMTC approved Format before / at the time of signing of the MOU. Security Deposit, so deposited shall be forfeited in case the customer fails to deposit payment or lift material or comply other terms and

conditions of MOU signed. SD, which shall not bear any interest, shall be returned on successful lifting of entire agreed upon quantity of material.

ELIGIBILITY OF CUSTOMERS:

The Customers should be regular / potential buyers / consumers / traders of LAM COKE with substantial capacity with valid requisite documents as required to enter into MOU and purchase of Lam Coke.

The period of MOU shall be for one year from the date of signing the same which may be extended for a further period on mutual consent.

QUANTITY OFFERED: Quantity offered under MOU with party:

	Monthly lifting Quantity (MT)	Minimum Quarterly lifting of Quantity(MT) (Min)	Annual Lifting Quantity	Turnover Discount
<i>Slab 1</i>	2200(+/-10%)	6600(+/-10%)	26,450 MT (±10%)	Rs.100 PMT
<i>Slab 2</i>	4400(+/-10%)	13200(+/-10%)	52,800 MT (±10%)	Rs.200 PMT
<i>Slab 3</i>	6600(+/-10%)	19800(+/-10%)	79200 (±10%)	Rs.300 PMT

The customers to ensure the MOU quantity commitment is fulfilled every quarter. MOU shall be made on first cum first serve basis based on the saleable stock decided by MMTC for sale under MOU and the preference shall be given to the MOU signed customers for delivery of materials. The parties who fulfill the MOU commitments shall be eligible for turnover discount at the end of the MOU period i.e. one year from the date of signing the MOU. This would be in addition to any discount offered in the sales price declared by MMTC through Price Circulars from time to time. MMTC

reserves the right to change the quantities under MOU arrangement depending on plant production.

Specifications of Lam Coke (Size 20-80 MM)

Moisture	Ash (Dry basis)	VM (Dry basis)	FC(Dry basis)	S	M-40	M-10	CRI	CSR
3% (Max)	12.5% (Max)	1.0% (Max)	85.0% (Min.)	0.6% (Max)	82% (Min.)	7% (Max)	22% (Max)	63.5% (Min.)

Size Specifications of Lam Coke

+80 mm	-20 mm	Mean Size (mm)
6% (Max.)	4% (Max.)	50+/- 2

DELIVERY: By ROAD OR RAIL In case of delivery through railway rakes, invoicing shall be done on actual weight of the wagons. However, freight will be charged at actual freight paid to Railways on the basis of R/Rs.

QUALITY : The sale under MOU is offered on ex-plant basis and the test results for quality, as determined by NINL lab shall be final and binding on MOU Customers.

WEIGHT/ WEIGHMENT: Lam Coke shall be dispatched as per actual weighment as recorded in the e-printouts of NINL weighbridge/s and . In case NINL weighbridge is not available/out of order, Railway weighbridge weight (R/Rs) will be taken as final in case of rake delivery.

SALE PRICE: Sale Price to be the same as declared by MMTC through Price circulars from time to time. All Terms and conditions of the Price Circulars shall apply to the MOU customers. Sale Price shall be on Ex-NINL plant basis exclusive of excise duty, sales tax, freight and other statutory duties/taxes etc. shall be borne by the customers in addition to the Sale Price.

PAYMENT TERMS : Customers to make 100% advance payment alongwith applicable duties, taxes, cess and other statutory levies / charges etc. at actuals as per terms & conditions of Price Circulars issued by MMTC. Cost of left over / minor / less than full regular carrier/vehicle load shall be refunded or adjusted against cost of following/next lot of supplies .

INVOICING :

- I. **FOR SALE IN ODISHA** : NINL will issue EXCISE INVOICE whereas TAX INVOICE shall be issued by MMTC. EXCISE INVOICE issued by NINL to be used by customer for MODVAT benefits. MMTC will not issue any EXCISE INVOICE. E-15 Declaration form to avail concessional Entry Tax rate to be prepared and issued in favour of /to NINL but to be submitted to MMTC.

- II. **FOR SALE OUTSIDE ODISHA** : EXCISE-CUM-TAX INVOICE will be issued by NINL which is to be used for all purposes. MMTC will not issue any invoice. Form - C Declaration Form to be prepared and issued in favour of /to NINL but submitted to MMTC. Keeping submission of C-Form pending , security deposit (C-form SD) to be paid @ 6 % of assessable/basic value plus Excise Duty along with advance payment for the material. C-Form SD shall be released on receipt of C-Form for invoice value. C-form should be complete and in-order in all respects. In case C-Form ,as due, is not received within one month from last date of the supply quarter (quarter during which Lam Coke was sold), sale made to the party shall be treated as LOCAL/VAT sale and C-Form SD shall be adjusted towards differential tax , penalty, penal interest etc ., as may be applicable. Short-fall, if any, shall be recovered from the defaulted customer.

RAIL FREIGHT : For dispatch of **Lam Coke by rake** , **Customers** will pay Rail freight in advance to NINL . Railway freight shall be charged at actual as charged by the railways.

DETAILED TERMS & CONDITIONS of the MOU and need based techno-commercial parameters shall be discussed, clarified and finalized during the process of establishment of the MOU.

SUBMISSION OF EOI AND PLACE:

Interested **Customers** may submit their “Expression of Interest” for LAM COKE, **preferably** in the annexed FORMAT to:

Dy. General Manager
MMTC LIMITED
CORE-I SCOPE COMPLEX,
7, INSTITUTIONAL AREA,
LODHI ROAD
NEW DELHI-110003

E-mail id : lramesh@mmtclimited.com

Tele: 011-24362200

“Expression of Interest” may be delivered personally or be sent by Courier/Registered Post/ Speed Post / FAX / E-mail (confirmatory hard copy by Courier) :

LAST DATE FOR SUBMISSION OF EXPRESSION OF INTEREST :

The Expression of Interest should be submitted by **31st March 2016** till 1700 hrs.

RESERVATION OF RIGHTS : MMTC reserves the right to enter into MOU with one or multiple Numbers of customers for any such quantity as it may deem proper keeping in view the production capacity and other relevant factors. MMTC also reserves the right to cancel /withdraw this invitation or abandon/cancel the process of entering into MOU for sale of Lam Coke without assigning any reason or Notice, whatsoever or make any changes in the terms and conditions of the MOU.

Mere submission of Expression of Interest (EOI) will not confer any right for award of MOU /contract/agreement. **MMTC** reserves the right to reject any or all the EOIs at its sole discretion without assigning any reason or Notice.

Dy. General Manager



ANNEXURE

1	Name of the Customer :	
2	Address :	
3	Contact Person/s :	
4	Telephone No ;	
5	Mobile No ;	
6	Fax No :	
7	E-mail Id ;	
8	Type of Firm/ Unit :	
9	Brief details on the activity of the customer/profile: (May attach separate sheets if required)	
10	Any other information	