

**MMTC LIMITED**  
**Core No.1, Scope Complex, 7 Institutional Area, Lodhi Road, New Delhi**  
**110003.**

**INVITES**

**EXPRESSION OF INTEREST (EOI)**

**For Empanelment of Suppliers for supply of Rock Phosphate**

**For One Year**

No. MMTC/Fertilizer/Rock Phosphate/2015

Website : [www.mmtclimited.com](http://www.mmtclimited.com)

Phone No. 011-24365807/24381517/24381515

Mobile Nos : 9871389873/9910269390/9811980706

E Mails : [asingh@mmtclimited.com](mailto:asingh@mmtclimited.com)/[cuk@mmtclimited.com](mailto:cuk@mmtclimited.com)/[bhawna@mmtclimited.com](mailto:bhawna@mmtclimited.com)  
[pankajk@mmtclimited.com](mailto:pankajk@mmtclimited.com)

### **Invitation for Expression of Interest**

MMTC invites application for empanelment of suppliers for Rock Phosphate sale in India.

### **About MMTC**

MMTC is a Government of India enterprise and is one of the largest international companies of India. MMTC is engaged in international trading of large number of commodities including Minerals, Metals, Precious Metals, Fertilizers, Coal and Hydrocarbons, Agricultural Commodities, etc.

MMTC is one of the largest importers of fertilizers in India. MMTC handled about four million tonnes of fertilizers during 2014-15. MMTC is also one of the State Trading Enterprises (STE) for import of urea on Government account. Apart from Urea, MMTC is engaged in import of Muriate of Potash (MOP), Technical Grade Urea, Sulphur, Rock Phosphate, etc.

### **Scope of work**

MMTC wishes to empanel reputed suppliers for Rock Phosphate with substantial experience in supplying Rock Phosphate to the Indian market. Following information may be submitted alongwith the application:

- (i) Quantity of various grades of Rock Phosphate supplied to the Indian market during the last five years.
- (ii) Detailed specification of the product to be supplied.
- (iii) Latest quality certificates from independent reputed surveyors at load port to be enclosed with the application.
- (iv) Latest quality certificate from independent reputed agencies/surveyors at discharge port in India.

## **Procurement Plan**

MMTC wishes to procure Rock Phosphate from reputed suppliers for supply to various customers in India. MMTC wishes to appoint such a supplier who will act as an assured source of supply for MMTC.

Terms and conditions of supply shall be discussed and mutually agreed through a Memorandum of Understanding or a Contract between MMTC and the supplier.

It is expressly understood and agreed by the prospective suppliers that MMTC shall be entering into an MOU or Contract with the supplier for supply to various customers spread across India. Terms of supply shall be as required by these customers and shall be finalized on shipment basis.

## **Pre-qualification Criteria**

- (i) The prospective supplier should have supplied minimum of 100000 M.T. in any of the last three years in India.
- (ii) The prospective supplier should be a producer/ mine owner or have long term supply arrangement with large producer / mine owner of repute. Documentary evidences to this effect have to be submitted along with the EOI.
- (iii) The prospective supplier(s) should not have been blacklisted/banned from supplying to India by Government of India, State Government(s) or any PSU in India.

## **Submission of Expression of Interest**

- (i) Prospective supplier(s) may down-load the Expression of Interest document from the website of MMTC [www.mmtclimited.com](http://www.mmtclimited.com). Formal application in the prescribed format, alongwith full EOI document duly signed by the applicant should be submitted.
- (ii) Last date for submission of the EOI is 1500 hours on 19<sup>th</sup> January 2016 in physical mode.
- (iii) Authorised representative of the Company should sign the documents.
- (iv) Suppliers should submit their supporting documents such as Company Brochure, Last three years Balance Sheet, details of production capacity or off-take arrangements with the mines, ISO or other accreditation certificates (if any), registration certificates with various tax authorities or Government Departments, etc.

## **Validity of the EOI**

The EOI is to be kept valid for acceptance for a period of 30 days from the date of submission of the EOI or such other extended period as mutually agreed.

## **General Terms and Conditions**

- (i) MMTC reserves the right to accept or reject any offer of EOI without assigning any reasons whatsoever.

- (ii) Final selection of supplier(s) from among the panel of participants will be done at the discretion of MMTC and decision of MMTC shall be final and binding on all the empanelled suppliers.
- (iii) Supplier(s) may clearly note that terms and conditions enumerated in this EOI are only illustrative and not exhaustive. The chosen supplier(s) from the panel will have to enter into transaction contract as devised by MMTC.
- (iv) Prospective supplier(s) can also be asked to furnish additional information.
- (v) The prospective supplier(s) shall ensure compliance of all Government regulations/conventions/policies/guidelines/orders, etc, in force in India.
- (vi) Suppliers are required to furnish credit rating report from either D&B or Moodys or Standard and Poor and also from their bankers.

### **No Contractual Obligation**

MMTC is not bound contractually or in any way to any of the bidders to this EOI. MMTC is not liable for any costs or compensation in relation to the consideration of this EOI incurred by the bidders.

### **Disclaimer**

Mere applying against this EOI does not in any way commit or otherwise obliges MMTC to proceed with all or any part of the EOI process. MMTC at its absolute discretion elect to abandon the EOI either in part or in whole without giving prior notice to the prospective suppliers.

## **EOI FOR SUPPLY OF ROCK PHOSPHATE**

<b>Sl.No.</b>	<b>Particulars</b>	<b>Details</b>
1	Name of the Vendor alongwith complete address, phone numbers, fax numbers, e mail addresses, etc.	
2	Details of Ownership/Constitution	
	Whether Government/ Semi Government/ PSU/ Private Limited/ Public Limited Company/Partnership	
3	Details of Manufacturing Facilities	
	Details of Off-take arrangement with the Mine Owners	
	Exportable Quantity	
	Name of the major buyers in India	
4	Details of Quantity supplied to India during the last five years for each grade of Rock Phosphate	
5	Balance Sheet for the last three years	
6	Has the company been black listed/banned by the Government of India or any State Government or any PSU in India and if yes, details thereof	
7	Declaration (to be given in the Company's letter head)	

In case the vendors have any representative in India, they shall submit a copy of the agreement with the Indian representative giving details of their relationship with the Indian representative.

In case photo copies are submitted, they should be duly certified as true copies with the company seal.

**DECLARATION**

**(to be given in Company Letter Head)**

MMTC Limited  
New Delhi.

We, \_\_\_\_\_, declare that none of our sister concerns/associates belong to our group is participating/submitting the EOI.

That the applicant has not been blacklisted/banned/de-listed or put on holiday by the Government of India, any of the State Governments or any PSU in India in the last five years.

Signature with Seal