

Amendment No.1 Dated 16th Nov. 2015
To
Tender No. MMTC/26/CP/Strategic study/2015-16

1) E-SUBMISSION OF BIDS:		
Existing date and time of submission		18 th Nov 2015 at 1500 hrs
Extended date and time of submission		26 th Nov, 2015 at 1500 hrs

2) OPENING OF BIDS :		
Existing date and time of Opening		18 th Nov 2015 at 1530 hrs
Extended date and time of Opening		26 th Nov, 2015 at 1530 hrs

3) Changes in clauses of tender notice no. MMTC/26/CP/Strategic study/2015-16 are as per table mentioned below:

Clause No.	Existing Provisions						Revised Provisions						Justification
Cl 7 (Page 10)	1. Bid qualification criteria						1. Bid qualification criteria						
	Net worth of the Bidder in the immediate preceding Financial Year (FY) should be positive. Bidder to submit the audited annual year report for the immediate preceding FY (including Profit & Loss Account Statement and Balance Sheet) or submit a declaration from their Statutory Auditor stating that the net worth of the Bidder is positive in the immediate preceding FY.						Net worth of the Bidder in the immediate preceding Financial Year (FY) should be positive. Bidder to submit the audited annual year report for the immediate preceding FY (including Profit & Loss Account Statement and Balance Sheet) or submit a declaration from their Statutory Auditor stating that the net worth of the Bidder is positive in the immediate preceding FY. In case Financials for 14-15 are yet to be finalised, Bidders may submit audited Net Worth as on 31-03-2014 and Unaudited Provision Net Worth as on 31-03-2015 with certificate issued by Auditors / CFO / Authorized Signatory that Annual Accounts for FY 14-15 are not finalised. In such cases, Net Worth as on 31-03-2014 as well as 31-03-2015 should be positive.						Annual Accounts for Fy 2014-15 of some prospective bidders are not ready.
31.12 (Page 22)	Criteria	Max. marks	100% marks	75% marks	50% marks	Zero Marks	Criteria	Max. marks	100% marks	75% marks	50% marks	Zero Marks	
1	About the firm						About the firm						
	a) Years of operation in India	10	Above 7 yrs	7 - 5 years	4 years	Less than 4 years	a) Years of operation in India	10	Above 7 yrs	7 - 5 yrs	4 yrs	Less than 4 years	
	b) Number of full time employees in business consulting team	5	Above 150	150 - 125	124 - 100	Less than 100	b) Number of full time employees in business/Management consulting team	5	Above 100	100 - 76	75 - 50	Less than 50	Some of the Bidders reitratred that these criteria are restrictive in nature and should be relaxed.
	c) Annual revenue of the in last three financial years (Rs. In Crore)	5	Above 75	75 - 60	Less than 60 up to 50	Less than 50	c) Annual revenue of the in last three financial years (Rs. In Crore)	5	Above 50	50 - 30	Less than 30 up to 20	Less than 20	
2	Relevant experience of consulting firm						Relevant experience of consulting firm						

	a) Similar corporate strategy assignments carried out in the past 5 years in India with minimum project value of INR 50 lacs*	20	> 6 assignments	6 - 5 assignments	4 - 3 assignments	Less than 3 assignments	c) Similar corporate strategy assignments carried out in the past 5 years in India with minimum project value of INR 50 lacs* (at least one completed and others on-going projects - date of commencement of on-going project should be prior to 1st May 2015.	20	> 6 assignments	6 - 5 assignments	4 - 3 assignments	Less than 3 assignments	Some of the Bidders reiterated that these criteria are restrictive in nature and should be relaxed.
	b) Large scale implementation assignment (<i>minimum total project value of INR 2 Crore</i>) carried out in the past 3 years in India*	5	5 or more assignments	4 - 3 assignments	2 - 1 assignments	No assignment	d) Large scale implementation assignment (<i>minimum total project value of INR 2 Crore</i>) carried out in the past 3 years in India* (at least one completed and others on-going projects - date of commencement of on-going project should be prior to 1st May 2015.	5	5 or more assignments	4 - 3 assignments	2 - 1 assignments	No assignment	Some of the Bidders reiterated that these criteria are restrictive in nature and should be relaxed.
31.12 (Page 24)	III. In support of the relevant experience of consulting firm as mentioned at SL No. 2 in above table: a) Bidder has to submit details (work order and completion certificate) of assignments (corporate strategy + large scale implementation) carried out in India with details as required in Form-A1.						III. In support of the relevant experience of consulting firm as mentioned at SL No. 2 in above table: a) Bidder has to submit details (work order and completion certificate in respect of completed assignments and copy of work order in respect of on-going projects) (corporate strategy + large scale implementation) carried out in India with details as required in Form-A1.						
Clause 6 at Page 7	Phase-1: Opportunity identification and selection (Time line for this phase is 6 weeks)						Phase-1: Opportunity identification and selection (Time line for this phase is 6 weeks)						One prospective bidder has requested to extend the time line.
Clause 6 at Page 8	Phase-2: Strategy and business plan formulation for qualified opportunities (Time line for this phase is 6 weeks)						Phase-2: Strategy and business plan formulation for qualified opportunities (Time line for this phase is 8 weeks)						
Clause 6 at Page 7	Phase-3: Target Operating Module (Time line for this phase is 12 weeks)						Phase-3: Target Operating Module (Time line for this phase is 12 weeks)						
Clause 6 at Page 7	Phase-4: Implementation and monitoring support (Time line for this phase is 6 months)						Phase-4: Implementation and monitoring support (Time line for this phase is 22 weeks)						
Form F at Page 39	SI No 16. Organization details as detailed in Clause 20.1.1.XV						SI No 16. Organization details as detailed in Clause 20.1.1. XIV						Correction of typo error