



Registered Office : Core 1, Scope Complex, Institutional Area, Lodhi Road,  
New Delhi- 110003

**CIN: L51909DL1963GOI004033 Phone No. (011)24362200,  
Fax:011 -24364105**

Website: [www.mmtclimited.com](http://www.mmtclimited.com); Email: [lramesh@mmtclimited.com](mailto:lramesh@mmtclimited.com)

No.: [No.STEEL/LAM COKE/PC/15-16/2015/1](#)

DT.8<sup>th</sup> January, 2016

---

**Notice Inviting Expression of Interest (EOI) for entering MOU for  
Sale of Lam Coke manufactured by NEELACHAL ISPAT NIGAM  
LIMITED (NINL)**

**MMTC Limited (MMTC)**, a Govt. of India Enterprise, having its Corporate Office at Core-1, Scope Complex, Lodhi Road, New Delhi-110 003 invites “**Expression of Interest’ (EOI)** from reputed Firms/Organizations/Agencies (**Customers**) for entering into Memorandum of Understanding (MOU) sale of Lam Coke manufactured by **Neelachal Ispat Nigam Limited (NINL)**, a 1.1 Million MT integrated Iron & Steel Plant set up by MMTC Ltd in joint venture with Govt. of Odisha at Kalinga Nagar, Duburi, Dist-Jajpur, Odisha, for period of **one year** as per detailed and terms & conditions given hereunder:

**ESTABLISHMENT OF MOU :**

Interested **customer/s** found suitable will be required to sign MOU with **MMTC** for sale of a mutually agreed quantity over a period of one year with option to extend the same further.

**SECURITY DEPOSIT (SD) :**

Customers entering into the MOU will be required to **Deposit Rs.5,00,000 with MMTC as Security** in shape of CASH or BG in the MMTC approved Format before /at the time of signing of the MOU. SD, so deposited shall be forfeited in case the customer fails to deposit payment or lift material or comply other terms and conditions

of MOU signed. SD, which shall not bear any interest, shall be returned on successful lifting of entire agreed upon quantity of material.

**ELIGIBILITY OF CUSTOMERS:**

Customers should be regular /potential buyers/consumers/traders of LAM COKE with substantial capacity with valid requisite documents as required to enter into MOU and purchase of Lam Coke.

The period of MOU shall be for one year from the date of signing the same which may be extended for a further period on mutual consent.

**QUANTITY OFFERED:** Quantity offered under MOU with party:

	Monthly lifting Quantity (MT)	Quarterly lifting of Quantity(MT)	Annual Lifted Quantity	Turnover Discount
<b><i>Slab 1</i></b>	2200(+/-10%)	6600(+/-10%)	26,450 MT (±10%)	Rs.100 PMT
<b><i>Slab 2</i></b>	4400(+/-10%)	13200(+/-10%)	52,800 MT (±10%)	Rs.200 PMT

Customers to ensure that MOU quantity commitment is fulfilled every quarter. Delivery under MOU will be made on first cum first serve basis. The parties who fulfill the MOU commitments will be eligible for turnover discount at the end of the MOU period. This would be in addition to any discounts offered in the sales price declared by MMTC through Price Circulars from time to time. MMTC reserves the right to change the quantities under MOU arrangement depending on plant production.

### Specifications of Lam Coke (Size 20-80 MM)

Moisture	Ash (Dry basis)	VM (Dry basis)	FC(Dry basis)	S	M-40	M-10	CRI	CSR
3% (Max)	12.5% (Max)	1.0%(Max)	85.0%(Min.)	0.6%(Max)	82%(Min.)	7%(Max)	22%(Max)	63.5%(Min.)

### Size Specifications of Lam Coke

+80 mm	-20 mm	Mean Size (mm)
6% (Max.)	4% (Max.)	50+/- 2

**DELIVERY: By ROAD OR RAIL** In case of delivery through railway rakes, invoicing shall be done on actual weight of the wagons. However, freight will be charged as per chargeable weight basis by railways.

**QUALITY:** The sale under MOU is offered on ex-plant basis and the test results, as determined by NINL lab shall be final and binding on the purchaser.

**WEIGHT/ WEIGHMENT:** Lam Coke will be despatched as per actual weighment at NINL weighbridge/s and as recorded in the e-printouts. In case NINL weighbridge is not available/out of order, RR weight will be taken as final in case of rake delivery.

**SALE PRICE:** Sale Price, to be same as declared by MMTC through Price circulars issued from time to time. All Terms and conditions of Price Circulars shall apply to MOU customers also. Sale Price shall be Ex-NINL plant basis exclusive of excise duty, sales tax, freight and other statutory duties/taxes etc which shall be paid extra by customers.

**PAYMENT TERMS :** Customers to make 100% advance payment alongwith applicable duties, taxes, cess and other statutory levies /charges at actuals as per terms & conditions of Price Circulars issued by MMTC. Cost of left over/ minor / less than full regular

carrier/vehicle load shall be refunded or adjusted against cost of following/next lot of supplies .

**INVOICING :**

- I. **FOR SALE IN ODISHA** : NINL will issue EXCISE INVOICE whereas TAX INVOICE shall be issued by MMTC. EXCISE INVOICE issued by NINL to be used by customer for MODVAT benefits. MMTC will not issue any EXCISE INVOICE. E-15 Declaration form to avail concessional Entry Tax rate to be prepared and issued in favour of /to NINL but to be submitted to MMTC.
  
- II. **FOR SALE OUTSIDE ODISHA** : EXCISE-CUM-TAX INVOICE will be issued by NINL which is to be used for all purposes. MMTC will not issue any invoice. Form - C ( Declaration Form) to be prepared and issued in favour of /to NINL but submitted to MMTC. Keeping submission of C-Form pending , security deposit (C-form Security Deposit) to be paid @ 6 % of assessable/basic value plus Excise Duty along with advance payment for the material. Such Security Deposit shall be released on receipt of C-Form for invoice value. C-form should be complete and in-order in all respects. In case C-Form ,as due, is not received within one month from last date of supply quarter ( quarter during which material was sold), sale made to the party shall be treated as LOCAL/VAT sale and Security Deposit shall be adjusted towards differential tax , penalty, penal interest etc ., as may be applicable. Short-fall, if any, shall be recovered from the customer for this default.



**RAIL FREIGHT** : For dispatch of **material by rake** , **Customers** will pay Rail freight in advance to NINL . Railway freight shall be charged at actual as charged by the railways.

**SUBMISSION OF EOI AND PLACE:**

Interested **Customers** may submit their application in sealed cover duly subscribing it as “Expression of Interest for MOU for sale of Lam Coke” in the annexed FORMAT to:

General Manager (Steel)  
MMTC LIMITED  
CORE-I SCOPE COMPLEX,  
7, INSTITUTIONAL AREA,  
LODHI ROAD  
NEW DELHI-110003

Tele: 011-24362200

Application can be delivered personally or by Courier/Registered Post/Speed Post.

**LAST DATE FOR SUBMISSION OF EXPRESSION OF INTEREST :**

The application should be submitted by 29<sup>th</sup> **January, 2016** till 1700 hrs.

**RESERVATION OF RIGHTS** : MMTC reserves the right to enter into MOU with one or multiple number of customers for any such quantity as it may deem proper keeping in view the production capacity and

other relevant factors. MMTC also reserves the right to cancel /withdraw this invitation or abandon/cancel the process of entering into MOU for sale of Lam Coke without assigning any reason or Notice, whatsoever or make any change in the terms and conditions of the MOU.

Mere submission of application through EOI shall not confer any right for award of MOU /contract/agreement.

**MMTC** reserves the right to reject any or all the applications at its sole discretion without assigning any reason or Notice.

**General Manager (Steel)**

**8<sup>th</sup> January, 2016**



## ANNEXURE

1	Name of the Customer :
2	Address :
3	Contact Person/s :
4	Telephone No ;
5	Mobile No ;
6	Fax No :
7	E-mail Id ;
8	Type of Firm/ Unit :
9	Brief details on the activity of the customer/profile: (May attach separate sheets if required )
10	Any other information