



A Govt. of India Enterprise
Touching Lives, adding value

(Core-1, SCOPE Complex, 7, Institutional Area, Lodi Road)
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No.: MMTC/CO/STEEL/EOI/BFG Slag/2013-14/01

Dt: 04.02.2014

Expression of Interest for

Sale of BFG SLAG Manufactured by NINL.

1. INTRODUCTION

MMTC Limited is a Govt. of India Enterprise, having their Corporate Office at Core-1, Scope Complex, Lodhi Road, New Delhi-110 003 (hereinafter called MMTC). MMTC Limited was set up in 1963 under the Ministry of Commerce, Government of India. The company is engaged in international and domestic trading of commodities/products. The commodities/products handled by the company are minerals, metals, precious metals, fertilizer & fertilizer raw materials, coal & hydrocarbon, agro commodities and general trading.

Neelachal Ispat Nigam Limited (NINL), a company promoted by MMTC Ltd, Industrial Promotion and Investment Corporation of Orissa limited (IPICOL) and other government agencies has set up an 1.1 million ton Integrated Iron and steel plant at Kalinganagar, Duburi, Dist-Jajpur, Orissa. Presently the main products are Pig Iron, Billets and LAM coke along with nut coke, coke breeze, crude tar, ammonium sulphate and granulated slag.

(2) **Material offered against “Expression of Interest” (EOI):**

2.1 **BFG Slag Ex-NINL Plant, Duburi, Jajpur, Odisha:** BFG Slag is generated in Blast Furnace. Improved cooling and design features of blast furnace contributes to longer campaign life and having slag granulation facility at the cast house by direct impingement of water jet and gas cleaning unit with dust catcher, wet scrubber and venturi scrubber..

2.2 The Chemical composition of the BFG Slag is detailed below:

SIO ₂ (%)	30-33
FeO(%)	0.3-0.8
Al ₂ O ₃ (%)	18-22
CaO(%)	30-33
MgO(%)	08-10
MnO(%)	0.3-01
Moisture(%)	08-15(Generally)

(3) **Proposal:**

**Quantity available: 1, 80,000 MT. (Approx. 48 Rakes)
(1 rake = approx.3700 MT)**

3.1 **Minimum quantity to be quoted is 90,000 MT (approx. 24 rakes)**

3.2 MMTC invites interested Customers to indicate their price and quantity required.

3.3 Material will be offered only for Domestic Sales.

3.4 Delivery Period: 1 year from the date of Letter of Acceptance. Minimum two rakes are to be lifted every month. In case of default, Security deposit will be forfeited.

3.5 The salient terms and conditions for delivery of the material are placed at [Annexure-1](#).

(4) **Submission of EOI:**

Interested Customers may submit their “Expression of Interest” for sale of BFG Slag ex- NINL plant, Jajpur, Odisha. The format for submitting EOI is enclosed at [Annexure -2](#). The material can be inspected at plant on all working days, except Sundays and holidays, between 10AM to 05 PM with prior intimation.

(5) **Assurance Deposit (AS):** An amount of Rs.1,00,000/- has to be submitted as Assurance Deposit by way of DD (on A/c of MMTC Limited, payable at New Delhi). It may also be noted that customers name should also reflect on the face of the instrument. Assurance Deposit (AS) by way of Cheques and BG's are not acceptable. **EOI's without Assurance Deposit will not be considered. No interest will be paid on Assurance Deposit.**

(6) All the EOI's received by **14.02.2014** shall be scrutinized and the eligible applicants will then be considered for entering in to MOUs up to the quantity available.

- (7) **Security Deposit:** The assurance deposit in case of rejected applicants will be returned upon scrutiny. In case of eligible applicants the assurance deposit shall form the part of Security Deposit to be submitted at the time of entering in to MOU and hence the assurance deposit shall be later governed by the terms & conditions of the MOU. **Total Security Deposit of Rs. 25 Lakhs is to be deposited. This will not carry any interest.**
- (8) The Expression of Interest addressed to General Manager (Steel), MMTC Limited, 2nd Floor, Core-1, **Scope Complex, 7 Institutional Area, Lodhi Road, New Delhi-110 003 should be sent by Courier/Registered Post/ Speed Post. (Checklist: DD + Annex 1 + Annex 2+ EOI notice signed on all pages as acceptance of terms & conditions)**
- (9) Mere submission of Expression of Interest (EOI) will not confer any right for allocation of material. MMTC reserves the right to reject any or all the applications or stop the process of approval at any stage, at its sole discretion.
- (10) **NO CONTRACTUAL OBLIGATION**

MMTC is not bound contractually or in any other way to any Proponent to this Expression of Interest. MMTC is not liable for any costs of compensation in relation to the consideration of this Expression of Interest or any Expression of Interest by the Proponents to this Expression of Interest whether or not MMTC terminates, varies, or suspends the Expression of Interest process or takes any other action permitted under this Expression of Interest, including consideration of concepts proposed in future developments.

- (11) MMTC will not accept or respond to Proponents' requests for information on the status and progress of the EOI evaluation process. Additional information regarding the EOI process may be posted on MMTC's website www.mmtclimited.com from time to time.

(12) **OWNERSHIP OF EOI DOCUMENTS AND INFORMATION THEREIN**

All Expression of Interest documents will become the property of MMTC upon submission.

Where the Proponent believes that information provided in response to this EOI is, or should be kept confidential; or disclosure of this information would unreasonably affect the Proponent's business affairs, notice is to be given at the time of delivery of the information or documents by clearly marking such information 'confidential'. In so far as is practicable, MMTC will give effect to the Proponent's stated wishes, and requests for access to such information will be determined under the RTI Act.

(13) DISCLAIMER

The issue of this document does not in any way commit or otherwise obliges MMTC to proceed with all or any part of a tender process.

The EOI Request is not the subject of any process contract or any contractual obligations between MMTC and Proponents or potential Proponents.

MMTC may, at its absolute discretion, elect to abandon any part or whole of the process without giving prior notice to the Proponents or potential Proponents.

(14) DEADLINE FOR SUBMISSION OF EXPRESSION OF INTEREST

The Expression of Interest should be submitted by 1700 hours on 14.02.2014.

(Sandeep Kumar)
Dy. General Manager (Steel)
Tel: 011 - 41083113
Mob: 09958502299

Annexure -1

Salient Terms and Conditions for EOI of Blast Furnace Granulated Slag

- (1) **Payment Terms for taking delivery:** 100 % advance payment through DD/RTGS to MMTC Bhubaneswar.
- (2) Applicable ED and CST/VAT will be charged extra.
- (3) Freight shall be borne by the BUYER. The BUYER should pay freight in advance.
- (4) Loading of the material in to the Railway Wagons will be done by the seller. Rake load qty - payment to be deposited for approx. 3700 MT but final quantity will be as per rake placed by Railways. Invoicing will be done on actual weight of the wagons. However, freight will be charged as per RR on tare basis of wagons.
- (5) Unit of measurement for invoicing would be in Metric Ton.
- (6) The analysis report on the quality of BFG Slag furnished by NINL is final and binding on the BUYER.
- (7) All other terms will be finalized at the time of entering into MOU after finalization of EOI.
- (8) FOR SALES **WITHIN ODISHA**, MMTC WILL ISSUE INVOICE.
- (9) FOR SALES **OUTSIDE ODISHA**, NINL WILL ISSUE INVOICES DIRECTLY TO THE PARTY. MMTC ON RECEIPT OF PAYMENT WILL ISSUE INSTRUCTIONS TO NINL FOR THE SAME. MMTC WILL COLLECT SECURITY/C FORM, FORM - 27 (C) FROM THE PARTY IN FAVOUR OF NINL.
