

Haldia Free Trade Warehousing Pvt Ltd

CLARIFICATION

Date of Issue: 28/07/2014

Following clarifications on different clauses were sought from the prospective bidders. This is issued with the approval of the competent authority for the information of all them.

S. No	Section Reference	Clarification Sought	Clarification
1	Section 1; subsection 4.1 – Project Experience Page 06	<p>RFP states that bidder should have completed Techno Commercial feasibility studies for Port, Rail/Road Logistic infrastructure such as CFS with a project cost exceeding Rs 100 Cr. Considering the nature of work, we request HFTWPL to also consider consultants earlier experience in preparation of TEFS Cargo Hub Airports, Special Economic Zones, Industrial Parks, etc.</p> <p>RFP states that completed projects in the last five years only will be considered for evaluation. We kindly request the HFTWPL to consider the project studies carried out in the last ten years for the purpose of evaluation.</p> <p>Scope of Work in such projects shall include Techno-Commercial Feasibility Studies</p> <p>As discussed, we understand that traffic studies/ financial feasibility studies/ bid advisory services that has a component of feasibility studies for ports, roads and other logistics developments shall be considered as “Eligible Projects” Kindly confirm that our understanding.</p>	<p>The other projects such as TEFS Cargo Hub Airports, Special Economic Zones, Industrial Parks, etc. can be considered under Logistic Infrastructure.</p> <p>Projects completed in last five years shall only be considered</p> <p>The traffic studies/ financial feasibility studies/ bid advisory services that has a component of feasibility studies for ports, roads and other logistics infrastructure shall be considered as eligible projects</p>
2	Section 1; subsection 4.1 – Team Leader (Key Personnel) Page 06	We request HFTWPL to also consider personnel with BE in Civil Engineering along with Masters in Planning / Engineering eligible for the position of Team Leader.	MBA or Equivalent means either MBA or PGDBM from Govt. approved institutes. Team leader qualification shall remain as specified in the RFP
3	Section 1; subsection 4.1 – East India Expert (Key Personnel) Page 06	We request HFTWPL to also consider personnel with BE Civil Engineering along with Masters in Planning /Engineering with experience in design of Infrastructure Projects for the purpose of evaluation. It is also requested to consider the experience in Orissa also.	The qualification and experience of the East India Expert shall not be changed or relaxed. East India also includes Orissa, but the person should have experience in at least two

		<p>MBA with 10 years experience in Infrastructure development in Eastern India. Should have served as team member in atleast 2 infrastructure projects in West Bengal/NE states during the last 10 years.</p> <p>We request you to relax the condition of Eastern India experience. We believe that in consulting firms, other than those based in Kolkata, it will be challenging to find an expert with 10-years of Eastern India experience. We request you to modify the clause to “MBA with 10 years experience in Infrastructure development. Should have served as team member in atleast 2 infrastructure projects in West Bengal/NE states during the last 10 years.”</p>	<p>projects in West Bengal or North-eastern States as mentioned in the RFP.</p>
4	<p>Section 1; subsection 4.1 – Engineering/ Planning Expert Page 06</p>	<p>There is a requirement for Engineering/ Planning expert in the technical proposal. It mentions BE Civil or Master in Planning as education requirement. I wanted to check whether a person with Bachelors/Masters in Architecture with similar experience meet the criteria.</p>	<p>The qualification and experience shall not be changed.</p>
5	<p>Section 3; subsection 3.2 (B) – Scope of work Page 20</p>	<p>RFP states that detailed engineering designs and drawing of all the components to be developed/constructed by the Owner in the project. We would like to inform you that generally in DPR, Design concept along with General Arrangement Drawings and Technical Specification is provided. Please confirm whether detailed engineering has to be carried out for the planned facilities.</p> <p>Detailed engineering designs and drawing of all the components to be developed/ constructed by the Owner in the project. If any components are suggested to be built through Co-Developers, the Consultant may give only the salient technical specs and expected block cost estimate. For the components suggested to be built by clients in land parcels to be assigned, the Consultant need not provide any cost estimate.</p> <p>Detailed Bill of Quantities and schedule of cost based on the engineering details for the components to be constructed/developed by Owner</p> <p>We understand that the detailed engineering and cost estimates are towards preparation</p>	<p>The report shall be a bankable DPR and shall be used for the purpose of financial closure with lending from banks or FIs. The extent of detailing required in the report shall be to fulfil the above criteria.</p>

		of DPR and does not constitute detailed construction drawings which will be done separately by the Authority. Please confirm our understanding	
6	Section 3; sub section 5 – Schedule of Completion Page 20-21	<p>We kindly request the HFTWPL to consider the following timelines.</p> <p>Part I: Project Screening Report</p> <ul style="list-style-type: none"> • Concept Report: 4 weeks from the effective date • DSR: 8 weeks after submission of comments on the concept report • FSR: 2 weeks after the comments on the draft report <p>Part II: DPR</p> <ul style="list-style-type: none"> • Engineering detailing and drawings: 8 weeks • BoQ and cost estimates: 4 weeks after approval of drawings • DPR: 2 weeks after approval of BoQ and estimates 	The delivery schedule has been finalised to meet the project deadlines. Any change in the schedule shall not be possible at this stage.
7	Section 3; subsection 6 – Payment terms/Schedule Page 21	<p>30% of the contract value against submission of Final Report. We understand this is Final Screening Report. Please confirm.</p> <p>We request the HFTWPL not to link the payment to the financial closure of the project and consider the following payment terms.</p> <p>A. 10% of the contract value against submission of Concept Report B. 15% of the contract value against submission of Draft Screening report C. 30% of the contract value against submission of Final Screening Report D. 20% of the contract value against submission of Engineering detailing and drawings E. 20% of the contract value against submission of Final DPR F. 5% of the contract value against approval of Final DPR by the Board of Directors</p>	Payment milestone at serial no C is against submission of Final Screening Report. There shall be no change in the payment terms.