



A Govt. of India Enterprise
Touching Lives, adding value
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No. MMTC/KOL/MN/DOM/S-001

Dated: 7th March 2014

Sub : Offer for Manganese Ore at Vizag and Haldia

MMTC invites offer in bids for sale of Manganese Ore of South African Origin. Details are as follows:

1. **Product** : Manganese Ore

2. **Available Lots** :

Vizag		Haldia	
Lot 1	3000 MT	Lot 1	3000 MT
Lot 2	3000 MT	Lot 2	3000 MT
Lot 3	3000 MT	Lot 3	4000 MT
Lot 4	4000 MT	Lot 4	4000 MT
Lot 5	4000 MT	Lot 5	4000 MT
Lot 6	5000 MT		

3. **Bid Quantity** : Bids have to be submitted as per Lots only. Tolerance of Lots (+/-10%)

4. **Quantity Allocation (Final)** : Will be done by MMTC based on highest bids Lotwise

5. **Chemical Specification** :

		Typical	Range
Manganese	(Mn)	37.5 pct	36-42 pct
Iron	(Fe)	6.41 pct	4.50-7.5 pct

Silicon Oxide	(SiO ₂)	8.1 pct	5.3-13 pct
Phosphorus	(P)	0.03 pct	0.00-0.05 pct
Sulphur	(S)	0.01 pct	0.00-0.015 pct
Calcium Oxide	(CaO)	12.0 pct	0.99-16 pct
Aluminium Oxide	(Al ₂ O ₃)	0.2 pct	0.1-0.70 pct
Magnesium Oxide	(MgO)	1.8 pct	0.2-3.4 pct

6. **Moisture** - Typical moisture is 5 pct. No maximum moisture will be guaranteed
7. **Packing** - Loose in Bulk
8. **Origin** – South Africa
9. **Shipment** – April 2014 from South Africa
10. **Sizes** - 6 x 75 mm (90 pct of material in size range)
11. **Weighment** – As per Bill of Lading.
12. **Mode of Sale** – High Seas Sale basis
13. **EMD** – Rs 15 lakhs for every 1000 MT bid quantity.
14. **Security Deposit** : Successful Bidders will have to submit a further Rs 5 lakh for every 1000 MT, towards Forex Hedging ,Detention demurrage of vessel, Analyst and Protection agency charges including witnessing loading at load port, Weighment, etc. This amount will be returned net of expenses (if any) on the above heads on successful completion of the contract.
15. **Payment Term** -100% on presentation of Provisional Invoice and copy of B/L within 4 Working Days. The advance payment (EMD) amount will be adjusted **only** against the final Bill.
16. **Sampling , Analysis and Moisture** – Loadport analysis and BL weight shall be final.

17. Title and Risk – MMTC shall retain title and ownership of the material until final payment including interest, if any, has been received in full by MMTC. The risk pass to buyer in accordance with INCOTERMS 2010.

18. Customs Clearance , Port Charges, CHA , Filing of BE, Stevedoring , etc will have to be done by buyer for purchase on High Seas basis.

Stevedore Damage - The Buyer is responsible for stevedore damage caused to any vessel during discharging at the Discharge Port, whether by the stevedore's default or negligence or howsoever caused. Notwithstanding the foregoing, the Buyer remains liable for eventual repair of such damage

Detention Demurrage, overall shortage (if any) will be shared on pro-rata basis by all the buyers and will be adjusted against the Security Deposit.

In case it is required, MMTC shall appoint a common CHA, common Stevedoring, common plot Agent at the Port upon receipt of authorization from the buyers. All these expenses will have to be shared by the buyers on pro-rata basis.

Force Majeure – Standard Force Majeure terms applicable

19. Award of Contract – MMTC shall award the contract to the highest bidder (H1) LOTWISE , only subject to reconfirmation from us. MMTC and the successful bidder shall enter into a supply MOU within 5 working days from the date of issuance of Agreement by MMTC, the seller (MMTC) reserves the right to forfeit the EMD and offer the Lot to the next highest bidder. MMTC will accept offers only above the reserve price and offers below reserve price will be rejected.

20. DUE DATES

Submission of Technical Bids and Price Bids: **14.03.2014 by 14.00 hrs IST**
Opening of Technical Bid : **14.03.2014 by 14.30 hrs IST**
Opening of Price Bid : **14.03.2014 by 16.00 hrs IST**

21.0 MODE OF SUBMISSION OF TENDER

21.1 The bidder shall participate in the tender through physical mode for Technical bid (ANNEXURE 1) and EMD ONLY. **PRICE BIDS (ANNEXURE 2) HAVE TO BE SUBMITTED COMPULSORILY THRU ELECTRONIC MODE. No physical offer shall be accepted for PRICE BID (ANNEXURE 2).**

21.2 PROCEDURE FOR PARTICIPATING IN E-TENDER

E-tender is available on MMTC E-procurement website www.tenderwizard.com/MMTC for online bidding process. For this, bidder is required to obtain minimum Class II Digital Signature (meant for e-tendering) from any of Certifying Authority recognized by Controller of Certifying Authority (www.cca.gov.in) and have to register with e-procurement portal <https://mmtc.eproc.in> (a one time activity)

21.3 PROCEDURE FOR OBTAINING DIGITAL CERTIFICATE

The bidder should obtain digital certificate to participate in the tender. The procedure for obtaining Digital Certificate is given in the website www.tenderwizard.com/MMTC. In case of any difficulty either mail or talk to the Technical Support Engineer, whose contact details are given below.

21.4 PROCEDURE FOR REGISTERING IN E-PROCUREMENT PORTAL

The bidder will have to register with MMTC's E-Procurement portal. For registering, please visit to www.tenderwizard.com/MMTC and follow the directions. In case of any difficulty either mail or talk to the Technical Support Engineer, whose contact details are given below. For any assistance on e-bidding process, please contact Mr. Pradeep S R, First Level Contact: Tender Wizard Help Desk – email id pradeep.sr@antaressystems.com, pradeep.sr@antaressystems.com, mobile phone 91- 9686196751 OR Mr. Yogesh email id yogesh.m@antaressystems.com, yogesh.m@antaressystems.com, mobile phone 91-9686196755.

21.5 Bidder shall submit their offers separately in the following two-bid format:

- I) PART A (Physical mode) : Technical Bid and EMD
- II) PART B (Electronic mode):.: Price bid (Electronic mode).

21.6 Part – A: TECHNICAL BID : (Physical Form only)

Bidder shall fulfill the eligibility criteria as stated at Para 13 and submit the following supporting documents in tender box.

- a) Signed Tender documents
- b) Filled up Format (ANNEXURE 1)
- c) EMD (As Applicable) – DD / By RTGS (A photocopy of proof of submission enclosed).
(Bank Details for RTGS: HDFC Bank; Address: 2/6 Sarat Bose Road, Kolkata – 700020; A/c. No. 00140320000096; IFSC No. HDFC0000014)
- d) D&B Report or SMERA Report for bidding company. In case D&B / SMEIRA is not available the Bidders may submit an undertaking that they will provide the D & B or SMEIRA report within 21 days. However such companies will have to submit KYC documents as listed in Tender.

The above documents are required to be submitted physically in sealed envelopes to be dropped in Tender box, by due date and time so as to reach Shri A. Hembram, Dy. General Manager, **Mineral Division, MMTC Ltd., 4th Floor, 8, India Exchange Place, NIC Building, Kolkata-700001.**

21.7 PART-B: PRICE BID: (ELECTRONIC MODE ONLY) The bidders shall submit their price bids in electronic mode at MMTC E portal at www.tenderwizard.com/MMTC. The bidder shall submit price bids separately for lotwise as per price bid format enclosed at Annexure II. The price shall be quoted in USD per Unit Mn DMTU CIF VIZAG Port / HALDIA PORT as per tender in the price bid format.

Price bid of only those bidders, who qualify in Technical bid and EMD submitted, shall be considered for evaluation. Price bids of successful bidder (Technical) will be opened as per due date. Incomplete offer or offers received after the closing time and date shall not be accepted.

21.8 Any bidder willing to participate in the tender opening process, may attend directly or depute their representative through proper authorization on their letter head with signatures in original clearly stating the name of firm, person, designation and his signatures.

22. GENERAL CONDITIONS

22.1 Subject to the term and conditions set out herein, sale shall be made to the highest bidder (LOTWISE) on CIF basis only. Seller reserves the right to modify and amend the terms & conditions and announce the same at any time before the e-tender concludes. Announcements during the e-tender on the website and/or by facts including announcement of any additional conditions or correction in the catalogue and/or additions or deletions of items being offered for sale are binding on the bidder.

22.2. Participation and bidding in this tender shall be treated as conclusive evidence of the fact that bidder is well aware about the Foreign Trade Policy of Govt. of India. The cargo shall be imported from the associate supplier of MMTC and all terms & conditions shall be on back to back basis with our supplier. It shall also imply that the bidder has carefully gone through and understood the terms and conditions of e-tender including the amendments if any, prevailing at the time of e-tender. Seller and **Antares System Pvt. Limited** will not entertain any complaints or objections once bid is placed.

22.3 Seller and **Antares System Pvt. Limited** do not give warranty or guarantee of the quality, quantity, measurement, condition chemical composition of each individual item/s or lot/s that form the e-tender cargo and about its "end use" or fitness for a particular purpose. The seller also reserves the right to debar such bidder from participating in any future e-tender of MMTC or any other action as deemed fit.

22.4 MMTC shall have the right and authority to review / modify / amend any condition / format of e-tender.

22.6. If for any reason, the buyer fails to send the signed Sale Agreement, MMTC reserves the right to encash the EMD available with MMTC.

22.8. MMTC reserves the right to accept or reject any or all tenders or to re-tender at MMTC's sole discretion without assigning any reasons. Incomplete offer or offers received after the closing time and date shall not be accepted. The complete details of the tender enquiry are available at MMTC's website www.mmtclimited.com and <http://eprocure.gov.in>

23 ARBITRATION : All disputes arising between the parties (Buyer and Seller) out of or in relation to the work order shall be settled amicably. If, however, the parties fail to resolve amicably, the same shall be referred to and settled through an arbitration proceeding of a single/sole arbitrator, to be

nominated by CMD, MMTC. The arbitration proceeding shall be conducted in accordance with the arbitration and conciliation Act, 1996 of India. The reasoned award made in pursuance there of shall be binding on the parties, the venue of arbitration shall be Kolkata. Only the courts at Kolkata shall have the jurisdiction over the disputes in relation to and arising out of the work order. The applicable laws shall be law of India.

ANNEXURE 1 (TECHNICAL BID)

Sl. No	Document	Details
1	Company Name, Address, Tel No, Fax No, E Mail Id etc of the Bidder	
2	Signed / Stamped Copy of Tender Document (uploaded / by courier).	
3	Payment Details (EMD)	
4	D & B / SMEIRA certificate submitted ?	
5	If No 4 Not available , please submit Undertaking as per Clause No 21.6 d) and KYC Documents	

List of KYC Documents required as per Item No 5 (only for bidders who do not have D&B /SMEIRA reports:-

1. Nature of Firm/Company: Partnership / Proprietorship / Limited Company.
2. List of Partners / Directors with Address / Contact Nos. / E-Mail address.
3. Last 3 years Audited Annual Report / Balance Sheet & P/L A/c
4. PAN of Company and its Partners / Directors / Proprietor.
5. Copy of certificate of CST / VAT

ANNEXURE –II

BID 1 (FOR VIZAG)

1	Product	Manganese Ore	
2	Name of the Bidder		
3	Address of the Bidder		
4	Quantity (in bulk) (+/- 10%)		
5	PRICE IN USD PER UNIT MN CONTENT IN DMTU CIF Vizag		BIDS
	Lot 1	3000 MT	
	Lot 2	3000 MT	
	Lot 3	3000 MT	

	Lot 4	4000 MT	
	Lot 5	4000 MT	
	Lot 6	5000 MT	

Price Bid in electronic mode only

BID 2 (FOR HALDIA)

5	PRICE IN USD PER UNIT MN CONTENT IN DMTU CIF Vizag		BIDS
	Lot 1	3000 MT	
	Lot 2	3000 MT	
	Lot 3	4000 MT	
	Lot 4	4000 MT	
	Lot 5	4000 MT	