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MMTC/CO/STEEL/EOI/SCRAP/2017-18/01

DT. 30.10.2017

Notice Inviting Expression of Interest (EOI) for Empanelment of Foreign Suppliers for Import of Heavy Melting Steel (HMS) Scrap – 1 & 2, Shredded Scrap & Stainless Steel Scrap at Indian Ports.

Closes on 16.11.2017 at 1500 Hrs

Terms and Conditions of the EOI

1. Introduction:

MMTC Limited is a Govt. of India Enterprise, having its Corporate Office at Core-1, Scope Complex, Lodhi Road, New Delhi-110 003 (hereinafter called MMTC). MMTC Limited was set up in 1963 under the Ministry of Commerce, Government of India. The company is engaged in international and domestic trading of commodities, which include Minerals, Precious metals, Non-Ferrous metals, Steel, Power, Fertilizer & Fertilizer raw materials, Coal & Hydrocarbon, Agro commodities and General trade.

MMTC has a strong nation-wide presence with offices covering all the major consumption centers and port towns in India with deployment of over 1,300 highly skilled and experienced manpower across the country. With the 'state of art' wide area network providing on-line information exchange throughout the country through ERP, the company has capability to pro-actively source items surplus to domestic demand for exports from India and also to co-ordinate the demand of domestic users for import.

MMTC invites "Expression of Interest (EOI)" from reputed foreign suppliers with past experience engaged in supply/Export of HMS-1&2, Shredded & Stainless Steel scraps for import of Heavy melting scrap-1&2, Shredded & Stainless Steel scraps at Indian ports. MMTC is interested to shortlist reputed foreign suppliers willing to supply HMS -1&2, Shredded & Stainless Steel scraps at a competitive price on regular basis both through

container and on break-bulk basis at Indian Ports for sale in domestic market preferably to actual users.

MMTC reserves the right to invite open tenders for import of Heavy melting scrap-1&2, Shredded & Stainless Steel scraps and empaneled suppliers under the EoI will have no precedence or rights over such tenders. The empaneled suppliers under the EoI can also participate in such tenders.

2. Material Quality:

MMTC imports quality material, conforming to international specification. Customers of MMTC include institutional buyers, who have stringent quality norms for accepting raw materials. Quality certificate from producer/assayer is essentially a part of MMTC's purchase contract.

The details of scraps are under following categories:

- a) HMS -1 & 2 (80:20) Scrap
- b) Shredded Scrap
- c) Stainless Steel Scrap (preferably AISI type - 304 & 430 grade)

3. Pre- Qualification criteria for selection as a prospective Supplier:

The supplier has to submit the following documents/ details in order to be considered for the empanelment process:

- a) Brief details/Corporate Profile of the company.
- b) The foreign supplier should have minimum three years of supplying/export experience in the scrap (i.e. HMS -1 &2 Scrap, Shredded Scrap & Stainless Steel Scrap) for which the application is being made.
- c) Minimum supply of 1,00,000 MT/year of Scraps (i.e. HMS -1 &2 Scrap, Shredded & Stainless Steel Scrap) is required to be fulfilled by the supplier in the Indian market in any of the last three years w.r.t imports into India through both Break Bulk and Containerized.
- d) The supplier shall clearly mention monthly supply capacity of scrap for which the application is being made.
- e) Annual report of the company for past three financial years i.e. from 2014-15, 2015-16 and 2016-17.

- f) Profit making in atleast two out of last three years.
- g) Should accept to abide all terms and conditions for import of scraps as laid down by Govt. of India from time to time.
- h) The supplier required to submit D&B/S&P/Moody credit rating certificate with rating "FAIR" or above and it should not be older than one year on the date of submission of EoI.
- i) Copy of document like Certificate of Incorporation duly self-attested.
- j) Board Resolution/ letter from partners authorizing all or any one of the Directors/Partners to sign the documents.
- k) Affidavit/Declaration to the effect that the supplier has not been blacklisted by Indian Govt. Agencies/State Agencies/ MMTC as on date.
- l) Should agree to accept responsibility for all quality claims of the material and indemnify on this account. Shall submit an indemnity bond along with detailed claim procedure on this account which would be binding for settlement of claims.
- m) Registration with appropriate authority for exporting scrap to India.

4. Scope of work:

- a) The selected applicants will form part of MMTC's panel which will act as backup suppliers for MMTC Limited. MMTC expects to regularly execute contracts of supply with its panel of suppliers on CIF/C&F/CFR/FOB basis for discharge port (Indian).
- b) The prices and commercial terms will be decided subsequently with the empaneled suppliers.
- c) The selected supplier(s) shall ensure compliance of all the Government regulations/ conventions/ policies/ guidelines/ orders etc., in force related to any or all of the above activities.
- d) Supplier shall undertake to abide by the statutory requirements of the Indian Government from time to time.

5. Submission of Expression of Interest:

- a) The EoI document can be downloaded from our website www.mmtclimited.gov.in or the central government e-procurement portal www.eprocure.gov.in. The same

can also be obtained from General Manager (Steel), MMTC Limited, Core 1 Scope Complex, 7, Institutional Area, Lodhi Road, New Delhi 110 003.

- b) Those suppliers who are interested to be empaneled with MMTC and meet the specified criteria may apply with full details, indicating
 - i. Name and designation of authorized official to deal with.
 - ii. Details about Applicants Banker like complete address and contact details.
 - iii. Certificate from their leading Bankers indicating period of their association with the company, name and designation of the authorized signatories of the company, registered address and present status of the company.
- c) The EoI has to be submitted in the box kept at MMTC Limited, Corporate office, 3rd Floor, Steel Division, Core 1, Scope Complex, 7, Institutional Area, Lodhi Road, New Delhi- 110 003.
- d) The applications have to be submitted before **1500 Hrs on 16.11.2017.**
- e) Applications received after the due date and time due to any postal delay will not be considered.
- f) Applications incomplete in any form or misstating the facts will be summarily rejected.
- g) The EoI documents must be duly signed on all the pages as a token of acceptance of all the terms and conditions.
- h) It would be preferred that applications for separate category (HMS-1&2 or Shredded or Stainless Steel scrap) be submitted in separate envelopes.

6. General Terms and Conditions:

- a) **The empanelled suppliers with MMTC for import of HMS-1 & 2 and Shredded Scrap need not submit their application again for the same category. The empanelled suppliers may submit their application only for Stainless Steel Scrap Category and their application will be evaluated against this EoI.**
- b) It may be noted that this EOI is only for supply of scraps (HMS-1&2 or Shredded or Stainless Steel) to India.
- c) MMTC reserves the right to accept or reject any/all offer of Expression of Interest without assigning any reason whatsoever.

- d) Final selection of Suppliers, for each of the stated items from the EoIs received will be done at the discretion of MMTC and the decision of MMTC will be final and binding on all participating parties.
- e) Empanelment of suppliers by MMTC does not entail any commitment from MMTC for contracts during the validity of empanelment.
- f) MMTC reserves the right to abandon any part or whole of the process without giving prior notice to prospective applicants.
- g) The terms mentioned in this EoI are only illustrative and not exhaustive. The chosen supplier will be required to enter into contract as devised by MMTC to fully protect MMTC's interest and also the interest of prospective customers.
- h) MMTC is not bound contractually or in any other way to any prospective supplier to this EoI. MMTC is also not liable for any cost or compensation incurred by the bidders to this EoI.
- i) Validity of empanelment under this EoI shall be for duration of one year from the date of acceptance by MMTC, which may be renewed on basis of performance of the party, at the sole discretion of MMTC. Validity of EoI can also be terminated by MMTC at its sole discretion.
- j) Ownership of EoI documents and information therein (all EoI documents) shall be property of MMTC on submission. Where the prospective supplier wants the information provided to be kept confidential as such disclosure would unreasonably affect suppliers business affairs, notice is to be given at the time of delivery of information or documents by making such information "Confidential". In so far as possible, MMTC will give effect to the prospective suppliers stated wishes and access to such information will be determined under provisions of Right to Information (RTI) Act 2005.
- k) MMTC is in no way bound to limit its business enquiry/ circulars to empaneled suppliers only.

General Manager (Steel)

FORMAT (TO BE FILLED UP) BY PROSPECTIVE FORIEGN SUPPLIERS

PARTICULAR DETAILS

1. Name and Address of the Supplier:

2. Name of Contact Person:
Telephone Number:
Fax No :
Email Id :
3. Name of category for which empanelment is required:
4. Monthly Supplying Capacity:
5. Quantity Supplied:

Years	Quantity supplied (MT)	Value in USD
2014-15		
2015-16		
2016-17		

6. Supporting Documents of the organization
 1. D&B Credit rating report.
 2. Bank Reference Certificate.
 3. Authority Letter.
 4. Affidavit to the effect that the supplier has not been blacklisted by Govt. agencies/State Agencies/ MMTC as on date.
 5. Any other document as asked for in the EoI.

Kindly note that the supplier may be asked to sign an Integrity Pact in case the value of the Contract exceeds Rs 20 Crores.

Certified that the above information is true and we confirm that all information given in the Expression of Interest are correct and if at any point of time the information is found to be Incorrect our EoI will be liable for rejection by MMTC.

Date:

Place:

Signature:
Name & Designation

Company Seal