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Shipping Division



**Sub : Tender for arranging a suitable vessel for import of Blackwater Coking Coal**

MMTC had agreed with BHP Billiton for import 60000 MT  $\pm$  10% of Blackwater Soft Coking Coal. BHP on 08/06/2018 had conveyed a laycan of 21-30 June, 2018. As the time was short for arranging a vessel, a short Tender No. MMTC/Tender/Shipping/18-19/03 dated 08.06.2018 was brought out by the division. The tender closed on 13/06/2018. However, the tender was cancelled as only a single bid was received. A retender dated 13.06.2018 was then brought out with closing on 15/06/2018. Again a single bid was received but the same was opened with the approval of Competent Authority. However, the freight rate quoted by the single bidder appeared to be on a higher side (US\$ 29.90 PMT) and hence the retender was also cancelled. As no suitable vessel could be arranged, MMTC requested BHP to further revise the laycan to 5-15 July, 2018. BHP have now proposed a laycan of 26<sup>th</sup> June-5<sup>th</sup> July, 2018. A short tender may be required to arrange a vessel with closing on 21<sup>st</sup> June, 2018. Accordingly, a draft of tender is placed in file and kind approval of the competent authority. Competent Authority may also approve publishing of advertisement in this regard in one English and one Hindi daily.

A |

*Approved*  
(Atul Surwase)  
Dy. Manager  
18.06.2018

DGM(RK). BHP duni office is arranging to expedite  
AGM(LR). the revision of laycan in writing. This may take  
AGM(Fin - JP). some time. They have again telephonically informed  
Dir (Mktg). the revision laycan at 'A'. To hasten the process, approval  
CMD. of competent authority is solicited. *h.*


May please  
see on return  
from from


- Since the proposed laycan is tight and we need to have a vessel in place so that there are no related disputes with BHP including denial of Blackwater coal which is required by NINL for proper blend and mixing and also if the vessel is not provided that can lead to BHP reducing our tonnages to zero which will minimize any discounts presently offered at par on 'Blackwater coal' with SAIL.
- We may therefore have 'technical' as well as 'price bids in physical mode also alongwith E Bid to ensure that

We receive at least two bids to make tender operative as retendering may be avoided keeping in view start day of laycan of 25<sup>th</sup> June, 2018 and vsl needs to inform Gladstone on ETA with 10 day prior notice.

Competent Authority may please

approve:

  
18/6/18

As proposed  
  
18/6/18

AGM(F-JP)

DIR.(AS)

25.7.  
18/6

CMD.